

# THE PIE GROUP

INNOVATIVE ♦ LEADERSHIP ♦ DEVELOPMENT

## John H. Clark III is an optimistic realist.

He believes better development of optimistic leaders is what we (all) need. To be better organizations, we need more good leaders (not more followers). And to build better leaders, John believes we must start with the most basic type of organization. And the most basic organization is the individual (you, she, he, and me).

Described as “an innovative leader,” John demonstrates how and why leaders, organizations, and individuals can inspire each other. With a bold goal to inspire a worldwide community of optimistic realists who continuously create, live, and share the bold concept of *The Ideal Life*, John is leading a movement to inspire people to apply his trademarked mantra {Accept. Adapt. Achieve! ®} at work, at home, and in communities everywhere.



An innovative business manager and former commander in the United States Navy, John partners with leaders and organizations who want to make an impact on their organization’s culture and within the “real” world. Over the course of his life as a military leader, corporate mentor, and innovative content creator, John has discovered a wealth of insight into how we think, act and communicate within our work/life environments. As a career naval officer, mentor and educator, John has devoted his life to sharing insights to assist in our quests to become better at what we do – live @ work! His LinkedIn profile is <https://www.linkedin.com/in/johnclarkiii/>.

John has published three books on personal-life leadership: a literal guide to a better life, “*The Ideal: Your Guide to An Ideal Life*”; a teen-focused guide, “*Getting Out: Expert Advice for Today’s Teens*”; and “*God’s Heartbeat: A Powerful Premise for Leading a Christian Life*.” Visit <https://www.amazon.com/John-H-Clark-III/e/B0065ASJHA/> for more information on his books.

A staunch community and education advocate, John founded TeenBuilding USA, a non-profit organization with a mission to increase high school graduation rates, promote higher education, and provide a positive venue where teens can develop life-long leadership skills emphasizing personal and academic accountability. Learn more here: <https://www.teenbuildingusa.org>.

As the author of several books and an engaging public speaker, John delivers a unique and refreshing point of view to life’s seemingly overwhelming situations. His message resonates with ideals that enrich, uplift, and authorize people to set and achieve goals far beyond current mindsets.

John is an experienced multinational executive and avid traveler, visiting and living in many of the world’s various countries, including Mexico, Australia, Japan, Germany, Hong Kong (China), Iraq, and The Philippine Islands, among others. He holds an MBA from The Naval Postgraduate School, and a BBA from The University of Memphis. His trademarked phrase is a winner:



# JOHN H. CLARK III

Leadership Development and Change-Management Consultant

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## PROFESSIONAL PROFILE

John is a proven change agent with extensive experience in change management; leadership development; coaching, mentoring, retaining employees; and human resource and program management. He has expert communication and facilitation skills to accelerate change by relating to stakeholders and staff at every level.

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## CORE STRENGTHS & RELATED SKILLS

Strong, collaborative skillset	Skilled, insightful negotiator
Multifaceted program manager	Group dynamics and facilitation expert
Extensive contracting experience	Proven change-management proficiency
Substantial entrepreneurial profile	Published author of self-development books

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## CAREER HISTORY

### **Principal Consultant/Business Owner, Leadership Development & Change Management Facilitation**

The PIE Group LLC – [www.thePIEgroup.com](http://www.thePIEgroup.com)

Veteran-owned small business delivering authentic, innovative solutions to assist organizations achieve genuine work-life balance by facilitating workplace education, cultural understanding, and a “reMINDing” of organizational purpose. Principle-integration programs incorporate organization's mission into a powerful training program via a 3-tiered approach: *Accept. Adapt. Achieve!*®. Partners with client organizations to provide customized personnel-, product-, and service-delivery solutions. Specializes in providing consultative training in Change Management, Organizational and Personnel Development, Customer-Service Improvements, and the management of Organizational Culture.

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### **Director of Pacific Operations**

Highlight Technologies – Pearl City, Hawaii

Supervisory leadership and management of daily operations, business development, and business-capture initiatives in Department of Defense business processes. Engage in BD initiatives by defining project scope, goals and deliverables. Leads task teams and applies project management with collaborative approach. Reporting and tracking of project status; collaborates with internal/external stakeholders to support project success. Creation, maintenance, & monitoring of weekly/monthly status reports. Provides workforce management and other HR functions. Mentors and coaches employees to recognize, identify, and resolve issues. Oversees expense control and staff of several worksites. Responsible for recruiting, interviewing, hiring and retaining qualified staff. Designs and facilitates training in support of business initiatives.

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### **Financial Manager**

Booz Allen Hamilton – Pearl Harbor, Hawaii

Provide financial analysis, tracking, and financial management to assist U.S. Navy client with achieving and maintaining fiscal accountability of funds. Assist task lead and client staff to anticipate and track incoming resources, coordinate transfer of funds to supported organizations, track expenditures against anticipated activities, generate required reporting documentation, and support the client in external audits. Created substantive PowerPoint presentations and intricate Excel spreadsheets, to record, review, identify, analyze, and report trends and data points. Flawlessly managed \$16.6M in Department of Defense funds.

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### **Director of Operations**

U.S. NAVY – 599TH Transportation Brigade – Schofield Barracks, Hawaii

Responsible for planning, budgeting, and managing logistics operations. Synchronized full range of leadership development and management controls, including Plans, Safety, Security, Sealift, and Terminal Ops in support of Pacific operations. Identified goals and priorities while working with senior staff to develop and achieve objectives, strategies, and plans in personnel management & workforce integration.

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For more info, visit <https://www.johnclarkiii.com> or his LinkedIn profile <https://www.linkedin.com/in/johnclarkiii/>

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## Staff Liaison Officer

U.S. Navy – Defense Contract Management Agency – Camp H.M. Smith, HI

Represented the Director of Defense Contract Management Agency on the staff of HQ, United States Indo-Pacific Command as principle action officer and expert contracting advisor. Promoted constructive interface and training in the review, analysis, and refinement of Defense contracting-related missions.

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## Director of Contracting

U.S. NAVY – NAVSUP Fleet Logistics Center (FLC) – Pearl Harbor, HI

Senior advisor to military commanders all aspects of contracting. Operationally, administratively and technically responsible for plans, programs, and budget execution while leading a diverse workforce of 75 civilian and 5 military professionals. Directed award of 12,500 procurement actions in support of 75 Navy, Joint, and Allied Forces throughout the Pacific Rim - negotiating and allocating \$1B+. Directed six functional areas: Contracting, Small Purchases, Contract Admin, QA, Training, and Policy Development.

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## Executive Director/Business Owner - Educational Non-Profit Organization (Founder and Volunteer)

TeenBuilding USA [501(c)3] [www.TeenBuildingUSA.org](http://www.TeenBuildingUSA.org)

Design, develop, coordinate, and administer educational development programs. Work with external stakeholders and educational organizations (schools) to develop programming for development path.

Creates developmental plans and tracks progress of student participants and conducts performance evaluation checks and schedules to support events and developmental programs. Facilitates lines of business and creates training programs. Develops programming for mentors as required by program and teachers. Researches, budgets, coordinates, and evaluates the design, development, and delivery of core curriculum programs including Teen Self-Development, Managing Change, Personal Accountability, Health and Wellness, Educational Excellence, and Leadership Development.

Monitors course enrollment; markets courses; monitors course evaluations; and works with stakeholders to ensure enrollment is documented. Creates community-wide initiatives and project plans for organizational initiatives to identifying objectives, stakeholders, deliverables and milestones for necessary resources. Partners with business clients, project teams and major stakeholders to ensure consulting and training services best support the business and educational communities.

Consults and negotiates contracts with partners, educators and stakeholders to identify, design, develop and administer specialized training via needs assessments, surveys and evaluation techniques.

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## EDUCATION

**Master of Business Administration** (Contracting Management) Naval Postgraduate School, Monterey, CA

**Bachelor of Arts** (Business Administration) University of Memphis, Memphis, TN

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## COMMUNITY AND BUSINESS - RELATED ACTIVITIES

- Vice President, Aloha Chapter, National Contract Management Association 2019 - Present
- Vice Chairperson, Ewa Neighborhood Board 2017 - Present
- Vice President, School Community Council, Ewa Makai Middle School 2017 - Present
- Member, Association of Change Management Professionals ® 2019 - Present
- Chairperson, Education Committee Ewa Neighborhood Board. 2015 - Present
- Member, Dreamhouse Ewa Beach Charter School Advisory Council 2018 - Present
- Guest Instructor, AVID Seminar Project, Ilima Intermediate School 2014 - Present
- Founder and Director, TeenBuilding USA (Hawaii non-profit) 2009 - Present
- Founder and Owner, The PIE Group LLC, Organization Consultant Business 2008 - Present
- Founder and Owner, BFG Press LLC, Boutique Publishing Company 2008 - Present